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### **Wolf/WPC New Business Development Manager Focuses on Exceeding Client's Goals**

Jacksonville, FL – Jim McCarthy has joined WOLF/WPC, a local geotechnical engineering and construction materials testing firm, as the Jacksonville area business development manager. “I am here to make our clients look good,” said Jim regarding his new position. “My goal is to align our services with clients, and then provide innovative engineering solutions to their challenges in the time frame requested.”

With nearly 30 years of experience, Jim is a recognized expert in the fields of design-build delivery and land development. Over the past 11 years, Jim has been responsible for over \$400 million in development, design, and construction projects. He has developed innovative means of analyzing and solving facility needs for cities, counties, school districts and state governments. He has addressed land planners, developers, and organizations such as the Urban Land Institute and Lorman Educational Services, and has conducted several professional seminars regarding construction delivery methods and innovative programs.

Jim earned his Bachelor of Science degree in public administration from George Mason University, Fairfax, VA. He is involved in both professional and charitable organizations. Jim is currently serving as Committee Chairman of THE PLAYERS Championship, and first Vice President for the Osprey Club. He is professionally affiliated with the Design-Build Institute of America, the American Institute of Architects, Urban Land Institute, National Association of Industrial & Office Properties, Florida Education Facilities Planners Association, and Council of Educational Facility Planners International.

“His experience and leadership make him a perfect candidate for this role,” said Tom Casey, P.E., Jacksonville Branch Manager. Tom is responsible for managing the operations of the WOLF/WPC branch office from strategic planning to tactical engineering activities.

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